# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, DC 20549** 

FORM 8	<b>8-K</b>
--------	------------

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(D)
OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): May 6, 2015

# STEREOTAXIS, INC.

(Exact Name of Registrant as Specified in Its Charter)

**Delaware** (State or Other Jurisdiction of Incorporation)

001-36159 (Commission File Number) 94-3120386 (IRS Employer Identification No.)

4320 Forest Park Avenue, Suite 100, St. Louis, Missouri (Address of Principal Executive Offices)

63108 (Zip Code)

(314) 678-6100 (Registrant's Telephone Number, Including Area Code)

(Former Name or Former Address, if Changed Since Last Report)

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the provisions ( <i>see</i> General Instruction A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition

On May 6, 2015, Stereotaxis, Inc. (the "Company") issued a press release (the "Earnings Press Release") setting forth its financial results for the first quarter of fiscal year 2015. A copy of the Earnings Press Release is being filed as Exhibit 99.1 hereto, and the statements contained therein are incorporated by reference herein.

## Forward-Looking Statements and Additional Information

Statements are made herein or incorporated herein that are "forward-looking statements" as defined by the Securities and Exchange Commission (the "SEC"). All statements, other than statements of historical fact, included or incorporated herein that address activities, events or developments that the Company expects, believes or anticipates will or may occur in the future are forward-looking statements. These statements are not guarantees of future events or the Company's future performance and are subject to risks, uncertainties and other important factors that could cause events or the Company's actual performance or achievements to be materially different than those projected by the Company. For a full discussion of these risks, uncertainties and factors, the Company encourages you to read its documents on file with the SEC. Except as required by law, the Company does not intend to update or revise its forward-looking statements, whether as a result of new information, future events or otherwise.

In accordance with General Instruction B.2. of Form 8-K, the information contained in Item 2.02 and Exhibit 99.1 attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall they be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

### Item 9.01 Financial Statements and Exhibits

(d) Exhibits.

99.1 Stereotaxis, Inc. Earnings Press Release dated May 6, 2015

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# STEREOTAXIS, INC.

Date: May 6, 2015 By: /s/ Karen Witte Duros

Name: Karen Witte Duros

Title: Sr. Vice President, General Counsel and Secretary

# EXHIBIT INDEX

Exhibit No.

No. Description

99.1 Stereotaxis, Inc. Earnings Press Release dated May 6, 2015



### Stereotaxis Reports 2015 First Quarter Financial Results

- Total Revenue Increased 14% over Prior Year First Quarter -
  - System Revenue Increased 112% Year over Year -
  - Operating Loss Decreased 37% Year over Year -
- Silicon Valley Bank Credit Facility Extended by Three Years -
- Industry Veteran Duane DeSisto Appointed to Board of Directors -
- Company to Exhibit at Heart Rhythm Society in Boston, May 13-16 -
  - Conference Call Today at 4:30 p.m. Eastern Time -

**ST. LOUIS, MO, May 6, 2015**—Stereotaxis, Inc. (NASDAQ: STXS), a global leader in innovative technologies for the treatment of cardiac arrhythmias, today reported financial results for the first quarter ended March 31, 2015.

"The significant year-over-year gains we achieved in system and total revenue for the quarter reflect progress with our ongoing initiatives to improve commercial results," said William C. Mills, Stereotaxis Chief Executive Officer. "We are especially encouraged by our continued momentum in Japan, where we shipped our second Niobe® magnetic navigation system during the quarter and continue to engage with high priority institutions. We now have shipped *Niobe* systems to Japan in consecutive quarters, which reinforces our long-standing conviction about the significance of this new market for Stereotaxis."

Mr. Mills continued, "In the U.S., we plan to work toward expanded functionality of our Vdrive® robotic navigation system, following the recent clearance of additional disposable devices. With three *Vdrive* system disposables cleared for use in the U.S., physicians can fully avail themselves of the dual arm capabilities of the Vdrive Duo<sup>TM</sup> system to improve procedural workflow and results.

"The outstanding clinical safety, efficacy and efficiency of our technology compared to manual modalities across the spectrum of complex ablation cases continue to be supported by expanding clinical evidence and the corroboration of respected electrophysiologists worldwide. We look forward to sharing new findings and observations from some of the world's leading investigators, along with our most recent product innovations, at the upcoming Heart Rhythm Society scientific sessions in May, at the EUROPACE sessions in Italy in June, and at the Japan Heart Rhythm Society scientific sessions in July."

Mr. Mills concluded, "During the quarter, the strength of our technology franchise was further affirmed by a three-year extension of our revolving credit facility with our valued banking partner Silicon Valley Bank, which provides additional liquidity for the opportunities ahead."

### First Quarter 2015 Financial Results

Revenue for the first quarter of 2015 totaled \$9.5 million, an increase of 14% from \$8.4 million in the prior year first quarter and a decline of 2% sequentially from \$9.8 million in the fourth quarter 2014. System revenue was \$2.8 million, up 112% from \$1.3 million in the prior year quarter and down 11% sequentially from \$3.2 million in the fourth quarter. During the first quarter, the Company recognized revenue of \$2.0 million on two *Niobe* systems, \$0.5 million in Odyssey® solution sales and \$0.3 million in *Vdrive* system sales. Recurring revenue was \$6.7 million in the first quarter, compared to \$7.0 million in the prior year quarter and \$6.6 million in the fourth quarter 2014. The first quarter of 2015 was the second highest procedure volume quarter in nearly two years, with total procedures growing 1% year over year, despite a 2% sequential decline.

The Company generated new capital orders of \$2.2 million on one *Niobe* system order, seven *Odyssey* solution orders and two *Vdrive* system orders in the first quarter, compared to \$1.3 million in the prior year first quarter and \$2.9 million in the fourth quarter of 2014. Ending capital backlog for the 2015 first quarter was \$4.8 million.

Gross margin in the quarter was \$6.9 million, or 72.4% of revenue, versus \$6.7 million, or 80.6% of revenue, in the first quarter of 2014 and \$7.5 million, or 76.6% of revenue, in the fourth quarter. Operating expenses in the first quarter were \$8.3 million, a 7% improvement compared to \$9.0 million in the prior year quarter and an increase of 16% from \$7.2 million in the 2014 fourth quarter.

Operating loss in the first quarter was \$(1.4) million, compared to an operating loss of \$(2.2) million in the prior year first quarter and an operating income of \$0.3 million in the fourth quarter. Interest expense was \$0.8 million in all three quarters.

Net loss for the 2015 first quarter was \$(3.1) million, or \$(0.15) per share, compared to a net loss of \$(4.1) million, or \$(0.21) per share, reported in the first quarter of 2014. Excluding mark-to-market warrant revaluation, the Company would have reported a net loss of \$(2.2) million, or \$(0.11) per share, for the 2015 first quarter compared to \$(3.1) million, or \$(0.16) per share, for the 2014 first quarter. The weighted average diluted shares outstanding for the first quarters of 2015 and 2014 totaled 20.7 million and 19.4 million, respectively.

At March 31, 2015, Stereotaxis had cash and cash equivalents of \$4.4 million, compared to \$7.3 million at December 31, 2014, and there were no borrowings against its revolving line of credit facility. Cash burn for the first quarter of 2015 was \$3.3 million compared to \$2.4 million in the first quarter of 2014 and \$1.4 million in the fourth quarter. At quarter end, total debt was \$18.3 million related to HealthCare Royalty Partners long-term debt. During the first quarter, the Company extended its \$10 million revolving credit facility with Silicon Valley Bank to March 31, 2018.

# Conference Call and Webcast

Stereotaxis will host a conference call and webcast today, May 6, 2015, at 4:30 p.m. Eastern Time, to discuss first quarter results. To access the conference call, dial 1-888-510-1765 (US and Canada) or 1-719-457-2628 (International) and give the participant pass code 3120989. Participants are asked to call the above numbers 5-10 minutes prior to the start time. To access the live and replay webcast, please visit the investor relations section of the Stereotaxis website at www.stereotaxis.com.

### **About Stereotaxis**

Stereotaxis is a healthcare technology and innovation leader in the development of robotic cardiology instrument navigation systems designed to enhance the treatment of arrhythmias and coronary disease, as well as information management solutions for the interventional lab. Over 100 issued patents support the Stereotaxis platform, which helps physicians around the world provide unsurpassed patient care with robotic precision and safety, improved lab efficiency and productivity, and enhanced integration of procedural information. Stereotaxis' core  $Epoch^{TM}$  Solution includes the Niobe@ magnetic navigation system, the Odyssey@ portfolio of lab optimization, networking and patient information management solutions and the Vdrive@ robotic navigation system and consumables.

The core components of Stereotaxis systems have received regulatory clearance in the U.S., European Union, Canada, China, Japan and elsewhere. The V- $Sono^{TM}$  ICE catheter manipulator, V- $Loop^{TM}$  variable loop catheter manipulator and V- $CAS^{TM}$  catheter advancement system have received U.S. clearance. For more information, please visit www.stereotaxis.com.

This press release includes statements that may constitute "forward-looking" statements, usually containing the words "believe," "estimate," "project," "expect" or similar expressions. Forward-looking statements inherently involve risks and uncertainties that could cause actual results to differ materially from the forward-looking statements. Factors that would cause or contribute to such differences include, but are not limited to, the Company's ability to raise additional capital on a timely basis and on terms that are acceptable, its ability to continue to manage expenses and cash burn rate at sustainable levels, its ability to continue to work with lenders to extend, repay or refinance indebtedness on acceptable terms, continued acceptance of the Company's products in the marketplace, the effect of global economic conditions on the ability and willingness of customers to purchase its systems and the timing of such purchases, competitive factors, changes resulting from the recently enacted healthcare reform in the U.S., including changes in government reimbursement procedures, dependence upon third-party vendors, timing of regulatory approvals, and other risks discussed in the Company's periodic and other filings with the Securities and Exchange Commission. By making these forward-looking statements, the Company undertakes no obligation to update these statements for revisions or changes after the date of this release. There can be no assurance that the Company will recognize revenue related to its purchase orders and other commitments in any particular period or at all because some of these purchase orders and other commitments are subject to contingencies that are outside of the Company's control. In addition, these orders and commitments may be revised, modified, delayed or canceled, either by their express terms, as a result of negotiations, or by overall project changes or delays.

**Company Contact:** 

Martin C. Stammer Chief Financial Officer 314-678-6155 **Investor Contact:** 

Todd Kehrli / Jim Byers MKR Group, Inc. 323-468-2300 stxs@mkr-group.com

# STEREOTAXIS, INC. STATEMENTS OF OPERATIONS (Unaudited)

	Three Mon Marc		
	2015	2014	
Revenue			
Systems	\$ 2,831,178	\$ 1,334,854	
Disposables, service and accessories	6,699,848	7,019,816	
Total revenue	9,531,026	8,354,670	
Cost of revenue			
Systems	1,400,267	559,428	
Disposables, service and accessories	1,230,370	1,059,658	
Total cost of revenue	2,630,637	1,619,086	
Gross margin	6,900,389	6,735,584	
Operating expenses:			
Research and development	1,485,706	1,503,446	
Sales and marketing	4,034,371	3,631,264	
General and administrative	2,794,590	3,829,866	
Total operating expenses	8,314,667	8,964,576	
Operating loss	(1,414,278)	(2,228,992)	
Other expense	(892,377)	(1,076,139)	
Interest income	862	2,233	
Interest expense	(829,788)	(836,950)	
Net loss	<u>\$ (3,135,581)</u>	\$ (4,139,848)	
Net loss per common share:			
Basic	\$ (0.15)	\$ (0.21)	
Diluted	<u>\$ (0.15)</u>	\$ (0.21)	
Weighted average shares used in computing net loss per common share:			
Basic	20,742,932	19,403,325	
Diluted	20,742,932	19,403,325	

# STEREOTAXIS, INC. BALANCE SHEETS

Assets	\$			
Current assets:	\$			
Cash and cash equivalents		4,438,533	\$	7,270,301
Accounts receivable, net of allowance of \$131,898 and \$131,464 in 2015 and 2014, respectively	Ψ	7,736,618	Ψ	6,480,499
Inventories		6,376,082		6,371,903
Prepaid expenses and other current assets		946,819		1,094,837
Total current assets		19,498,052	_	21,217,540
Property and equipment, net		876,882		894,728
Intangible assets, net		1,304,694		1,379,653
Other assets		352,867		388,850
Total assets	\$	22,032,495	\$	23,880,771
Liabilities and stockholders' deficit				
Current liabilities:				
Accounts payable	\$	2,603,628	\$	2,353,133
Accrued liabilities		5,241,921		5,505,142
Deferred revenue		6,318,529		6,658,170
Warrants		3,026,564		2,134,187
Total current liabilities		17,190,642		16,650,632
Long-term debt, less current maturities		18,319,895		18,388,764
Long-term deferred revenue		963,356		976,165
Other liabilities		339,246		414,928
Stockholders' deficit:				
Preferred stock, par value \$0.001; 10,000,000 shares authorized, none outstanding at 2015 and 2014		_		_
Common stock, par value \$0.001; 300,000,000 shares authorized, 20,911,838 and 20,480,874 shares issued				
at 2015 and 2014, respectively		20,912		20,481
Additional paid-in capital	2	447,145,927	4	146,241,703
Treasury stock, 4,015 shares at 2015 and 2014		(205,999)		(205,999)
Accumulated deficit	(4	461,741,484 <sub>)</sub>		458,605,90 <u>3</u> )
Total stockholders' deficit	(	(14,780,644)		(12,549,718)
Total liabilities and stockholders' deficit	\$	22,032,495	\$	23,880,771