UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(D) of the Securities Exchange Act Of 1934

Date of report (Date of earliest event reported): November 12, 2024

STEREOTAXIS, INC. (Exact Name of Registrant as Specified in Its Charter) **Delaware** (State or Other Jurisdiction of Incorporation) 001-36159 94-3120386 (IRS Employer Identification No.) (Commission File Number) 710 North Tucker Boulevard, Suite 110, St. Louis, Missouri 63101 (Address of Principal Executive Offices) (Zip Code) (314) 678-6100 (Registrant's Telephone Number, Including Area Code) (Former Name or Former Address, if Changed Since Last Report) Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions: ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

 Securities registered pursuant to Section 12(b) of the Act: □

 Title of each class
 Trading Symbol(s)
 Name of each exchange on which registered

 Common Stock, par value \$0.001 per share
 STXS
 NYSE American LLC

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new

or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

Emerging growth company \square

Item 2.02 Results of Operations and Financial Condition

On November 11, 2024, Stereotaxis, Inc. (the "Company") issued a press release (the "Earnings Press Release") setting forth its financial results for the 2024 third quarter. A copy of the Earnings Press Release is being filed as Exhibit 99.1 hereto, and the statements contained therein are incorporated by reference herein.

Forward-Looking Statements and Additional Information

Statements are made herein or incorporated herein that are "forward-looking statements" as defined by the Securities and Exchange Commission (the "SEC"). All statements, other than statements of historical fact, included or incorporated herein that address activities, events or developments that the Company expects, believes or anticipates will or may occur in the future are forward-looking statements. These statements are not guarantees of future events or the Company's future performance and are subject to risks, uncertainties and other important factors that could cause events or the Company's actual performance or achievements to be materially different than those projected by the Company. For a full discussion of these risks, uncertainties and factors, the Company encourages you to read its documents on file with the SEC. Except as required by law, the Company does not intend to update or revise its forward-looking statements, whether as a result of new information, future events or otherwise.

In accordance with General Instruction B.2. of Form 8-K, the information contained in Item 2.02 and Exhibit 99.1 attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall they be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Item 9.01 Financial Statements and Exhibits

- (d) Exhibits.
 - 99.1 <u>Stereotaxis, Inc. Earnings Press Release dated November 11, 2024.</u>
 - 104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

STEREOTAXIS, INC.

Date: November 12, 2024 By: /s/Kimberly R. Peery

Name: Kimberly R. Peery
Title: Chief Financial Officer



Stereotaxis Reports 2024 Third Quarter Financial Results

St. Louis, Nov. 11, 2024 (Globe Newswire) – <u>Stereotaxis</u> (NYSE: STXS), a pioneer and global leader in surgical robotics for minimally invasive endovascular intervention, today reported financial results for the third quarter ended September 30, 2024.

"The past quarter was marked by solid commercial execution, continued broad-based technological progress, successful operational integration of APT, and maintained financial discipline," said David Fischel, Chairman and CEO. "We are making broad, methodical progress in establishing the healthy foundations for a preeminent robotic surgery company."

"Revenue growth in the third quarter was driven by continued demand for Genesis with partial revenue recognition of three robotic systems. We received orders for two Genesis systems during the third quarter and expect to receive the first GenesisX order in the near future. A robust system pipeline along with existing system backlog of over \$15 million supports continued revenue growth."

"We are driving broad-based progress across the late stages of a comprehensive innovation strategy. European CE Mark approval of the MAGiC ablation catheter is expected in the near future. Engagement with the FDA on the MAGiC PMA submission has continued to advance well. We attained CE Mark for the GenesisX robotic system in the third quarter and the FDA provided its first round of questions on the US submission. Following our recent acquisition of APT, we completed manufacturing of hundreds of catheters needed for formal regulatory testing of the first ever robotic high-density mapping catheter and vascular guidance catheter, both of which are expected to be submitted for regulatory approvals next quarter. A recent audit by the Chinese NMPA regulatory body was completed successfully, portending well for near term approvals in China. This broad-based progress on a new foundational product ecosystem is transformational clinically, commercially and strategically as we make robotics increasingly impactful and accessible across endovascular surgery."

"The acquisition of APT in the third quarter is already demonstrating commercial and strategic value. I want to thank and highlight both teams for the significant efforts and accomplishments in integrating operations successfully. The unique expertise of APT is highly complementary and additive to Stereotaxis' strategy as we increasingly focus on a broad family of robotically-steered endovascular devices."

"We remain cognizant of the importance of maintaining financial strength and discipline. Increased system revenue late in the third quarter led to significant associated cash receipts, providing us a solid balance sheet with over \$13 million in cash and no debt at the end of October."

2024 Third Quarter Financial Results

Revenue for the third quarter of 2024 totaled \$9.2 million, an 18% year-over-year increase compared to \$7.8 million in the prior year third quarter. System revenue for the quarter was \$4.4 million and recurring revenue was \$4.8 million, compared to \$3.5 million and \$4.3 million in the prior year third quarter, respectively. System revenue growth reflects revenue recognition on the partial delivery of three Genesis systems. Recurring revenue growth benefited from a partial quarter contribution from the previously announced acquisition of Access Point Technologies.

Gross margin for the third quarter of 2024 was 45% of revenue. Gross margin was impacted by the higher proportion of system revenue and by acquisition-related accounting that temporarily reduces disposable margin. Operating expenses in the third quarter of \$10.4 million include \$2.5 million in non-cash stock compensation expense and a \$0.7 million non-cash, mark-to-market adjustment for acquisition related contingent earnout consideration. Excluding these non-cash charges, adjusted operating expenses in the quarter were \$7.2 million, compared to \$7.1 million in the prior year third quarter. Operating expenses in the third quarter include the partial quarter operating expenses of Access Point Technologies.

Operating loss and net loss in the third quarter were (\$6.3) million and (\$6.2) million, respectively, compared with (\$5.6) million and (\$5.4) million in the prior year third quarter. Adjusted operating loss and adjusted net loss for the quarter, excluding non-cash stock compensation expense and the mark-to-market adjustment, were (\$3.1) million and (\$3.0) million, respectively, compared with (\$3.0) million and (\$2.8) million in the previous year. Negative free cash flow for the third quarter was (\$4.2) million.

Cash Balance and Liquidity

At September 30, 2024, Stereotaxis had cash and cash equivalents, including restricted cash, of \$11.0 million and no debt. Significant cash receipts in October increased Stereotaxis' balance of cash and cash equivalents, including restricted cash, to \$13.3 million at the end of October.

Forward Looking Expectations

Stereotaxis reiterates its expectation for full year revenue to be approximately equal to the previous year, and expects continued year-over-year revenue growth in both system and recurring revenue in the upcoming quarters.

Stereotaxis anticipates ending the year with approximately \$12 million cash and no debt. It expects this balance sheet to allow it to advance its transformative product ecosystem to market, fund its commercialization, and reach profitability without the need for additional financing.

Conference Call and Webcast

Stereotaxis will host a conference call and webcast today, November 11, 2024, at 4:30 p.m. Eastern Time. To access the conference call, dial 800-715-9871 (US and Canada) or 1-646-307-1963 (International) and give the participant pass code 7792742. To access the live and replay webcast, please visit the investor relations section of the Stereotaxis website at www.Stereotaxis.com.

About Stereotaxis

Stereotaxis (NYSE: STXS) is a pioneer and global leader in innovative surgical robotics for minimally invasive endovascular intervention. Its mission is the discovery, development and delivery of robotic systems, instruments, and information solutions for the interventional laboratory. These innovations help physicians provide unsurpassed patient care with robotic precision and safety, expand access to minimally invasive therapy, and enhance the productivity, connectivity, and intelligence in the operating room. Stereotaxis technology has been used to treat over 150,000 patients across the United States, Europe, Asia, and elsewhere. For more information, please visit www.Stereotaxis.com.

This press release includes statements that may constitute "forward-looking" statements, usually containing the words "believe", "estimate", "project", "expect" or similar expressions. Forward-looking statements inherently involve risks and uncertainties that could cause actual results to differ materially. Factors that would cause or contribute to such differences include, but are not limited to, the Company's ability to manage expenses at sustainable levels, acceptance of the Company's products in the marketplace, the effect of global economic conditions on the ability and willingness of customers to purchase its technology, competitive factors, changes resulting from healthcare policy, dependence upon third-party vendors, timing of regulatory approvals, the impact of pandemics or other disasters, statements relating to our recent acquisition of APT, including any benefits expected from the acquisition, and other risks discussed in the Company's periodic and other filings with the Securities and Exchange Commission. By making these forward-looking statements, the Company undertakes no obligation to update these statements for revisions or changes after the date of this release. There can be no assurance that the Company will recognize revenue related to its purchase orders and other commitments because some of these purchase orders and other commitments are subject to contingencies that are outside of the Company's control and may be revised, modified, delayed, or canceled.

Company Contacts:

David L. Fischel Chairman and Chief Executive Officer

Kimberly R. Peery Chief Financial Officer

314-678-6100 Investors@Stereotaxis.com

STEREOTAXIS, INC. STATEMENTS OF OPERATIONS (Unaudited)

(in thousands, except share and per share amounts)		Three Months Ended September 30,				Nine Months Ended September 30,			
	_	2024		2023		2024		2023	
Revenue:									
Systems	\$	4,391	\$	3,539	\$	7,243	\$	8,673	
Disposables, service and accessories		4,805		4,260		13,335		13,533	
Total revenue	_	9,196		7,799		20,578		22,206	
Cost of revenue:									
Systems		3,673		2,909		5,760		7,309	
Disposables, service and accessories		1,424		831		3,440		2,775	
Total cost of revenue		5,097		3,740		9,200		10,084	
Gross margin		4,099		4,059		11,378		12,122	
Operating expenses:									
Research and development		2,454		2,668		6,970		8,061	
Sales and marketing		3,152		3,097		9,456		9,585	
General and administrative		4,838		3,933		12,064		11,011	
Total operating expenses		10,444		9,698		28,490		28,657	
Operating loss		(6,345)		(5,639)		(17,112)		(16,535)	
Other income		5		-		2		27	
Interest income, net		150		270		580		835	
Net loss	\$	(6,190)	\$	(5,369)	\$	(16,530)	\$	(15,673)	
Cumulative dividend on convertible preferred stock		(328)		(338)		(984)		(1,004)	
Net loss attributable to common stockholders	\$	(6,518)	\$	(5,707)	\$	(17,514)	\$	(16,677)	
Net loss per share attributed to common stockholders:									
Basic	\$	(0.08)	\$	(0.07)	\$	(0.21)	\$	(0.21)	
Diluted	\$	(0.08)	\$	(0.07)	\$	(0.21)	\$	(0.21)	
Weighted average number of common shares and equivalents:									
Basic		85,824,789		82,468,971		84,629,531		80,028,243	
Diluted		85,824,789		82,468,971		84,629,531		80,028,243	

STEREOTAXIS, INC. BALANCE SHEETS

(in thousands, except share amounts)		tember 30, 2024	December 31, 2023		
	(Uı	naudited)			
Assets					
Current assets:					
Cash and cash equivalents	\$	10,663	\$	19,818	
Restricted cash - current		350		525	
Accounts receivable, net of allowance of \$661 and \$672 at 2024 and 2023, respectively		7,921		3,822	
Inventories, net		9,009		8,426	
Prepaid expenses and other current assets		869		676	
Total current assets		28,812		33,267	
Property and equipment, net		3,733		3,304	
Goodwill		4,494		-	
Intangible assets		8,162		-	
Restricted cash		-		219	
Operating lease right-of-use assets		5,618		4,982	
Prepaid and other non-current assets		116		137	
Total assets	\$	50,935	\$	41,909	
	Ψ	30,733	Ψ	11,707	
Liabilities and stockholders' equity					
Current liabilities:					
Accounts payable	\$	6,403	\$	3,190	
Accrued liabilities	J.	3,376	Φ	2,972	
Deferred revenue		5,092		6,657	
Current contingent consideration		5,298		0,037	
Current portion of operating lease liabilities		552		429	
Total current liabilities	<u> </u>			428	
		20,721		13,247	
Long-term deferred revenue		2,102		1,637	
Long-term contingent consideration		6,251		- 5.062	
Operating lease liabilities		5,583		5,062	
Other liabilities		55		43	
Total liabilities		34,712		19,989	
Series A - Convertible preferred stock:					
Convertible preferred stock, Series A, par value \$0.001; 10,000,000 shares authorized,		5.400		5 577	
21,683 and 22,358 shares outstanding at 2024 and 2023, respectively		5,408		5,577	
Stockholders' equity:					
Common stock, par value \$0.001; 300,000,000 shares authorized, 84,713,400 and		0.5		0.4	
80,949,697 shares issued at 2024 and 2023, respectively		85		81	
Additional paid-in capital		565,146		554,148	
Treasury stock, 4,015 shares at 2024 and 2023		(206)		(206	
Accumulated deficit		(554,210)		(537,680	
Total stockholders' equity		10,815		16,343	
Total liabilities and stockholders' equity	\$	50,935	\$	41,909	