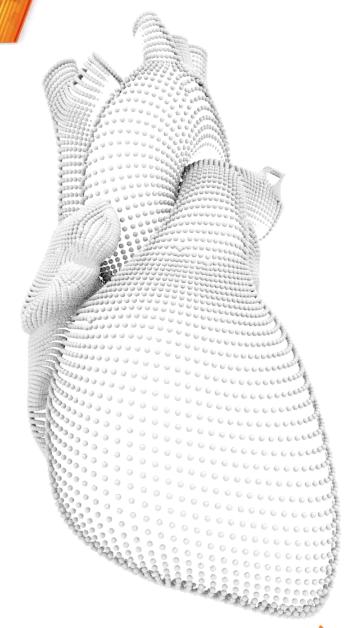


## FORWARD LOOKING STATEMENT

During the course of this presentation, the Company may make projections and other forward-looking statements regarding future events or the future financial performance of the Company, including without limitation, statements regarding future operating results, growth opportunities and other statements that refer to Stereotaxis' plans, prospects, expectations, strategies, intentions and beliefs. These statements are subject to many risks and uncertainties that could cause actual results to differ materially from expectations. For a detailed discussion of risks and uncertainties that affect the Company's business and qualify the forward-looking statements made in this presentation, we refer you to the Company's periodic and other public filings filed with the SEC, including the most recently filed Forms 8-K, 10-Q and 10-K. The Company's projections and forward-looking statements are based on factors that are subject to change and therefore these statements speak only as of the date they are given. The Company assumes no obligation to update any projections or forward-looking statements. This presentation shall not constitute an offer to sell or the solicitation of an offer to buy any securities. Such an offer or solicitation, if made, will only be made pursuant to an offering memorandum and definitive subscription documents.





## **STEREOTAXIS OVERVIEW**

# Global Leader & Pioneer of **Endovascular Surgical Robotics**



Unique robotic solution for minimally invasive endovascular surgery

Only robotic technology in \$6B+ electrophysiology market; Annual TAM >\$10B 100,000+ patients treated 100+ installed systems 20+ countries 400+ publications Robust real-world value \$32M cash & no debt Operations near breakeven

# **FOCUSED ON ENDOVASCULAR**



## **ROBOTICS TRANSFORMING SURGERY**





- >100,000 Procedures/Year
- \$1.65 Billion Acquisition in 2013
- ~\$100 Million Revenue in 2013
- Medtronic \ **Mazor** Robotics

*s*tryker

MAKO

- >200 Installed Systems
- >10,000 Procedures/Year
- \$1.65 Billion Acquisition in 2017
- ~\$65 Million Revenue in 2017





- >6,000 Installed Systems
- >1,000,000 Procedures/Year
- ~\$100 Billion Valuation
- >\$5 Billion Revenue



- \$3.4+ Billion Acquisitions in 2019
- Negligible Revenue when Acquired

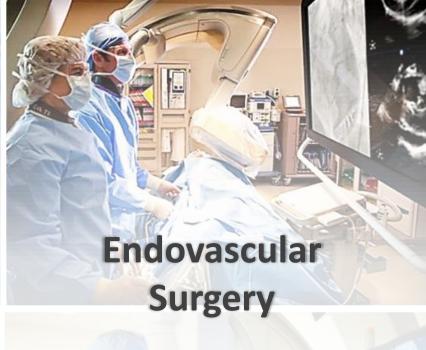
Many Others Competing or Investing to Compete:















## **UNMET NEEDS WE ADDRESS**

Traditional Endovascular Surgery is Widely Utilized but Entails Inherent Limitations, Challenges & Risks:



#### Limited Precision, Stability & Reach

Manipulation of the tip of a manual catheter relies on force being translated the length of the catheter



#### **Rigid Catheter**

Required rigidity of a manual catheter with inherent safety risks for patients



#### Radiation Exposure

Reliance on fluoroscopy for visualization places patients, physicians and staff at risk



#### **Complex Procedures**

Procedures require extensive training and outcomes are operator dependent



# **ROBOTIC MAGNETIC NAVIGATION**



## **BENEFITS: PATIENTS**

# IMPROVED OUTCOMES

72%

Fewer Major Complications

6-8%

Improved ST & LT Efficacy

36%

Less Radiation Exposure



## **BENEFITS: PHYSICIANS**

#### **OCCUPATIONAL SAFETY**

Risk of the Manual Cath Lab:

85% Left vs Right Sided Brain Tumors









Operate Seated, Unscrubbed & Outside Radiation
Enhance and Extend Your Career



#### PILOT THE PROCEDURE

**Benefits of Robotic Cath Lab:** 



**Cognitive Skill Elevated** Enhanced environment and information display



#### **Full Control**

Control over the entire procedure at the physician's fingertips



#### **Democratization of Skill**

Reduced reliance on hand skill with focus on therapy



# **BENEFITS: HOSPITALS & PAYORS**

#### **ARRHYTHMIAS**

Widespread



1 in 4 Lifetime Risk of AF >10-15% Prevalence in Elderly

#### **Undertreated**



Demographics: Age & Obesity Improved Diagnostic Technology

#### Growing



Poor Anticoagulant Compliance >30% Undiagnosed AF in Risk Population

#### **Profitable**



Highly Reimbursed Procedure Attractive Patient Demographic



#### **GROWTH**

**Expand Treatment to Underserved Patients Attract Referrals and Patients** 



#### **REDUCED RISK**

Reduced Adverse Events
Reduced Occupational Risks



#### **IMPROVED EFFICIENCY**

**Lab Staffing Efficiency & Independence Faster Complex Procedure Times** 



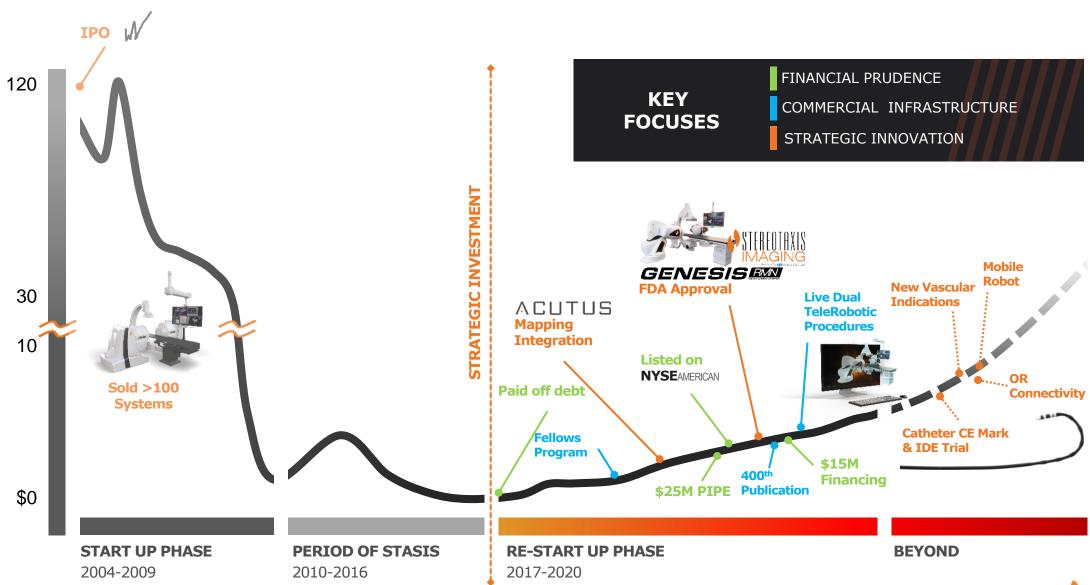
## **GLOBAL PRESENCE & IMPACT**



Hundreds of Physicians at 100+ Leading Global Hospitals have Treated 100,000+ Patients



## A RE-START UP





**Institutional Healthcare Funds** 

OTAXIS

13

**New York Stock Exchange Uplisting** 

## **COMMERCIAL INFRASTRUCTURE**





Training Simulator



**Physician Society** 

Robotic EP Fellows Program

Establish the Commercial Infrastructure & Processes to Ensure Robotic Practices are Successful, Grow, and Have the Ability to Showcase their Clinical & Technological Leadership in the Community

Patient Education Materials



## **INNOVATION STRATEGY**











## **INNOVATION DRIVING GROWTH**

ACCESSIBLE ROBOTICS

#### **Robot System Sales**

5,000+ Electrophysiology Labs Performing Cardiac Ablation 10,000+ Interventional Labs For Broader Indications



**ABLATION CATHETERS** 

#### **Increased EP Disposable Revenue**

\$2B+ Increase in Annual EP Market Opportunity

**EXPANDED INDICATIONS** 

#### **Growing Addressable Endovascular Markets**

\$10B+ TAM with Multiple Multi-Billion Dollar Endovascular Markets Addressed

GEOGRAPHIC EXPANSION

#### **Strategic China Collaboration**

Collaboration with MicroPort EP for China EP Leadership



DIGITAL SURGERY

#### **Operating Room Connectivity**

Synergistic Venture with SaaS Model for Broad Operating Room Connectivity



## **INVESTOR HIGHLIGHTS**





#### **Innovative Technology**

- Highly differentiated approach for endovascular surgery
- Global leadership in endovascular robotics



#### **Solid Foundation**

- · Financial stability: strong balance sheet & near breakeven
- · Aligned Board, Management and Shareholders



#### **Proven Clinical Value**

- Enables therapy and improves patient outcomes
- Extensive real-world clinical validation



#### **Strong Growth Drivers**

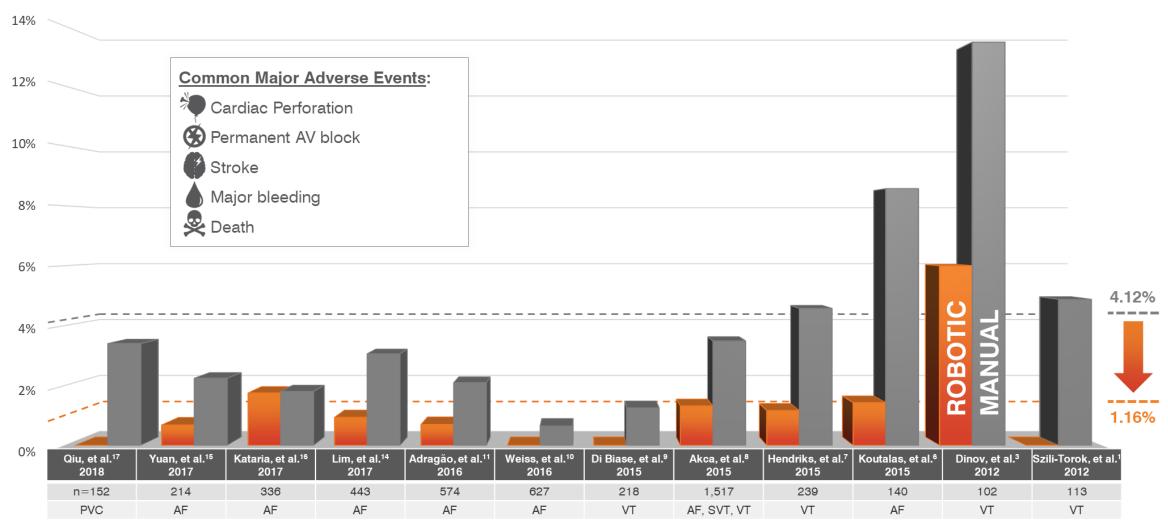
- · Large growing existing and future markets
- Pipeline of significant innovation



### **APPENDIX**

### **APPENDIX: MAJOR ADVERSE EVENTS**





Major adverse event rates comparing RMN (orange) vs. manual navigation (gray) in head-to-head publications of >50 patients from 2012-2020. Studies which did not report data for major adverse events<sup>4, 5</sup> or reported no major adverse events in either group<sup>2, 12, 13, 18</sup> were excluded. *AF=Atrial Fibrillation, PVC=Premature Ventricular Contraction, SVT=Supraventricular Tachycardia, VT=Ventricular Tachycardia* \*Represents simple average of all included studies

## **APPENDIX: FLUOROSCOPY REDUCTION**

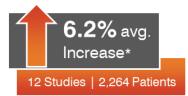


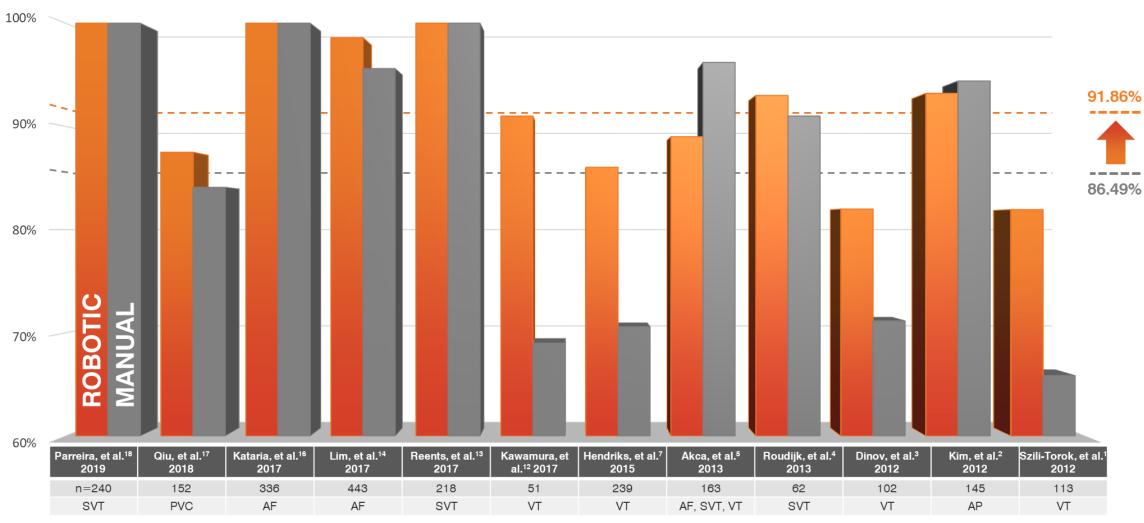


Average reduction in patient fluoroscopy exposure comparing RMN (orange) vs. manual navigation in head-to-head publications of > 50 patients from 2012-2020. Studies which did not report fluoroscopy exposure data were excluded. <sup>7, 8, 9</sup>

AF=Atrial Fibrillation, AP=Accessory Pathway-Mediated Tachycardia, PVC=Premature Ventricular Contraction, SVT=Supraventricular Tachycardia, VT=Ventricular Tachycardia \*Represents simple average of all included studies

### **APPENDIX: ACUTE EFFICACY**

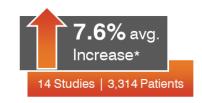


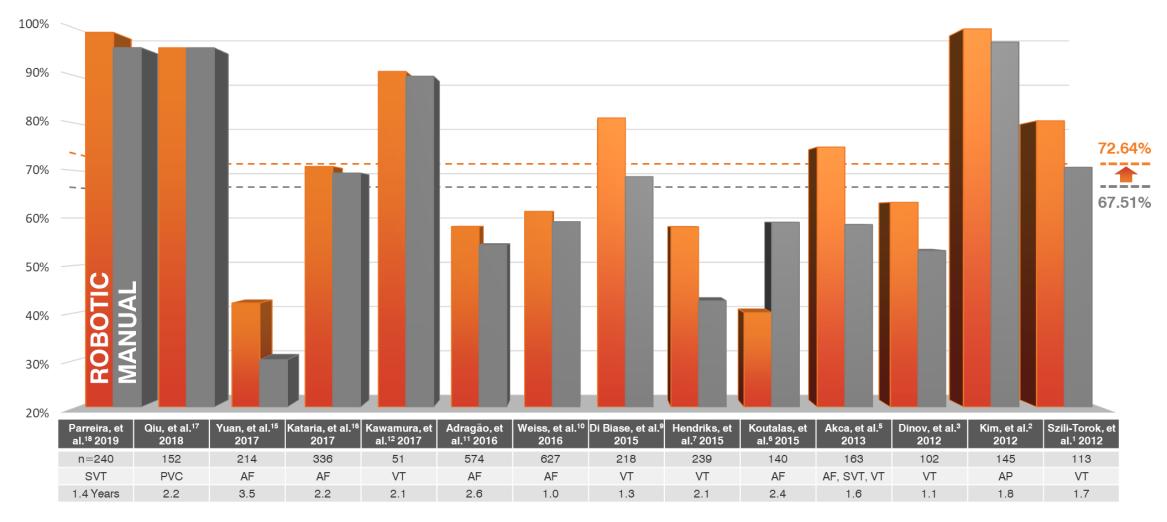


Acute success rates comparing RMN (orange) vs. manual navigation (gray) in head-to-head publications of >50 patients from 2012-2020. Studies which did not report acute success data were excluded.<sup>6, 8, 9, 10, 11, 15</sup>

AF=Atrial Fibrillation, AP= Accessory Pathway-Mediated Tachycardia, PVC=Premature Ventricular Contraction, SVT=Supraventricular Tachycardia, VT=Ventricular Tachycardia \*Represents simple average of all included studies

## **APPENDIX: LONG TERM EFFICACY**





Freedom from recurrence rates comparing RMN (orange) vs. manual navigation (gray) in head-to-head publications of >50 patients from 2012-2020 with follow-up greater than or equal to one year.

Studies which reported follow-up of less than one year<sup>4, 13</sup> or did not report freedom from recurrence data<sup>7, 8, 14</sup> were excluded.

AF=Atrial Fibrillation, AP= Accessory Pathway-Mediated Tachycardia, PVC=Premature Ventricular Contraction, SVT=Supraventricular Tachycardia, VT=Ventricular Tachycardia \*Represents simple average of all included studies

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